

We're Launching GIHN in 2022

We're excited to announce that Genesis HealthCare System is launching a Clinically Integrated Network (CIN) through the Genesis Integrated Health Network (GIHN) entity. GIHN is a selective partnership of physicians, advanced practice providers, community health providers and hospitals working collaboratively to deliver evidence-based care, improve quality, lower cost/spend and coordination of care that demonstrates value to the Ohio market. Genesis HealthCare System is the largest integrated delivery system in Southeastern Ohio with over 5,500 covered lives through our self-employed health plan.

On the reverse side of this flyer, we present a diagram of the concept, member benefits and services offered through GIHN Private Physician Participation Options.

It is a phased approach of product options: Commercial, Medicare and Medicaid. In the first phase, our objective is to manage Genesis' own covered lives in the Commercial GIHN Plan. We want to partner with you and create a network of support for you to provide high quality care for your patients.

To learn more about GIHN, visit our website at genesishcs.org/gihn or call 740-454-6200.

Look for a schedule of Provider Informational Sessions in 2022.



Genesis Integrated Health Network

Genesis Integrated Health Network (GIHN) Private Physician Participation Options

Commercial

GIHN Plan

- GIHN Plan sold directly to self-insured employers through the broker community.
- Genesis' employee health plan will be the first client.
- For private physicians to be considered a Member of GIHN it **requires** participation in this plan.
- Physician reimbursement will be a base FFS rate plus value-based bonus earned per contract with each employer.
- Two panels of providers:
 - Standard panel-reimbursed a base FFS rate
 - High-Performance panel-reimbursed a base FFS rate plus value-based bonus.
- All providers (private provider or system employed) agree to participate in all employer contracts GIHN Plan acquires (at pre-agreed to base FFS rate and value-based bonus).

Existing Commercial Insurance Carriers

- GIHN will work to sign value-based contracts with all current carriers: Anthem, United, Cigna, Medical Mutual of Ohio (MMO), etc.
- Private providers are **not required** to participate in these contracts (they are able to continue with their current legacy contracts if they choose)

Medicare

- GIHN will pursue Advanced Payment Model (APM) contracts with Medicare (Medicare Advantage (MA), Direct Contracting Entity (DCE), Bundled Payments for Care Improvement Advanced (BPCIA), etc.)
- GIHN acknowledges that private providers may already be committed to certain Medicare contracts (MA, DCE, etc.) GIHN would **not require** private providers to change current Medicare contracts already in place.
- GIHN will provide a comprehensive set of value driven processes, systems, and interventions to targeted **payors** and their contracted physicians to optimize performance of their separate MA and DCE contracts under a mutually beneficial contract structure.

Medicaid

- GIHN intends to pursue value-based contracts with Medicaid Managed Care Organizations (MCOs).
- GIHN private providers are **not required** to participate in Medicaid contracts, however, any private provider with a Medicaid patient panel is encouraged to participate in these contracts.

Other Benefits of GIHN Membership

- EPIC system covered at 85% of cost
- Pre-Authorization Services
- SOMIC Insurance
- Supply Chain Program
- Answering Service